## Oak Harbor Freight Lines

Most of our trucks are used on pick up and delivery routes during the day and then run from terminal to terminal during the night. Usually a 500 mile route at night. There is no electric truck that can come close to this duty cycle. Asking us to use an electric truck for this is like telling someone they have to use a square wheel on their bike. It can't do the job.

The cost is 4 times that of a diesel truck, plus it takes a tremendous amount of power to charge and usually years to get the infrastructure. We know firsthand because we have installed it in our Sacramento terminal. It took 2.5 yrs to get the power in place to charge 10 trucks. We received grant money that covered the install and \$120k towards each truck from CA, which is why we went ahead and tried a few of them.