



November 4, 2025

The Honorable Bob Ferguson
Governor of Washington
416 14th Ave SW
Olympia, WA 98504

Casey Sixkiller; Director, Washington Department of Ecology

RE: ZEvergreen, Public Dialogue Session

Dear Governor Ferguson and Director Sixkiller:

We, CALSTART, write to express our support for Washington's ZEvergreen initiative. In the wake of federal setbacks, this initiative provides an opportunity to reaffirm the state's commitment to zero-emission transportation and capture policy ideas from stakeholders.

CALSTART is a globally renowned organization dedicated to the advancement of zero-emission vehicle and infrastructure technology. CALSTART has worked for more than 30 years to accelerate the commercialization and deployment of advanced technologies and solutions, through policy development and incentive program administration. CALSTART drives the market toward clean transportation technologies to transform the transportation sector and reduce greenhouse gas and criteria pollutant emissions.

Below, CALSTART has identified several actionable items the state can take to keep Washington's transition to zero-emission vehicles on track.

Revenue-Neutral Fees and Rebates

Encourage the uptake of low-emission vehicles by exploring smart, supply-side, incentive structures to keep Washington competitive and accelerate the clean vehicle supply pipeline.

Affordability

Tackle up-front vehicle costs through income-based rebates and programs supporting the used EV market.

Direct-to-Consumer Sales

Remove barriers to zero-emission sales and use by allowing direct-to-consumer sales. Allowing zero-emission vehicle manufacturers to sell directly to consumers would remove a significant hurdle to purchasing a zero-emission vehicle in the state.

**Low or Zero-Emission Delivery Zones**

Launch urban delivery zones which incentives the use of low or zero-emission vehicles for last-mile deliveries to cut neighborhood air pollution and support climate goals.

Medium- and Heavy-Duty Charging Infrastructure

Provide predictable continuous funding for medium- and heavy-duty charging infrastructure to increase market demand for commercial medium- and heavy-duty zero-emission vehicles and support commercial fleets and industry partners who are adopting zero-emission vehicles.

Washington Zero-Emission Incentive Program (WAZIP)

Protect and provide predictable continuous funding for WAZIP, to ensure the program's objective of bringing zero-emission medium- and heavy-duty vehicles and off-road equipment to market.

Protect the Clean Fuel Standard

The Clean Fuel Standard is one of Washington's most powerful tools for reducing transportation sector emissions and attracting private investment for clean fuels and vehicle electrification. Any weakening of this standard would undercut emissions progress, stall innovation and limit private-sector momentum.

CALSTART applauds Governor Ferguson and the Washington State Department of Ecology for their efforts to expand access to zero-emission vehicles. Guided by continuous industry input, we stand ready to support your transition to zero-emission vehicles.

We respectfully request that you consider the above recommendations.

Sincerely,

Darryl Little Jr.
State Policy Director
CALSTART