

Don Steinke

Don't forget commercial trucks. Consider establishing a Green Bank for heavy-duty electric truck leases.

Why? Banks won't loan for heavy-duty electric truck leases because they have no resale history. After a three-year lease is up, banks can calculate the residual value for each participating brand. This is a low budget request.

Anecdote:

I asked the driver of an all-electric Frito-Lay delivery truck in Vancouver WA to tell me about Frito-Lay's EV program.

"He said, we have 50 all-electric delivery trucks serving the Portland-Vancouver Metro area. The Trucks are Ford e-Transits.

The chips are made in our Vancouver Factory and taken with a semi to our Portland distribution center. We plan to get a Tesla Semi for that."

I believe Frito-Lay is owned by Pepsi. Pepsi has a contract with Tesla. Could we incent both Frito-Lay and Pepsi to acquire more electric delivery and short-haul semis?